

2019 NATIONAL BUSINESS COUNCIL



EDUCATION

Overview

The 2019 National Business Council is a conference designed for forward thinking bodyshop owners and managers. It provides an opportunity to discuss the latest in market dynamics, future industry trends, along with providing some simple tools and techniques for effective shop management.

Spending time with a group of like-minded owners and managers, should provide you with a renewed focus and direction. You will be encouraged to share your successes and discuss solutions to problems, making new acquaintances along the way.

To facilitate the Business Council we are lucky enough to have renowned US presenter, Mike Anderson. As a former collision-shop owner, Mike is a well-respected "expert" in the repair industry. With support from our local Axalta Services team, the conference will be kept dynamic, with plenty of interactive sessions.

While taking time away from your business is often difficult, see this as an opportunity to work on your business, rather than in it.

We look forward to seeing you in Melbourne!

Who Should Attend?

Bodyshop Owner or Manager, General Manager, Production Manager, Repair Planner

Commences: Sunday 11th August 2019 at 12.00pm

Concludes: Tuesday 13th August 2019 at 1.00pm

Location: Novotel St Kilda
16 The Esplanade, St Kilda VIC 3182



Agenda

A full agenda will be available closer to the conference, however topics covered include:

- Understanding Telematics and the Connected Vehicle
- Pre & Post Scanning to ensure vehicles are fixed correctly
- Advanced driver-assistance systems (ADAS), including the impact on repair costs and cycle times.
- Repair vs Replace
- Using Artificial Intelligence for vehicle repair estimating
- Managing You - the impact you and your personality have on your business



About Mike Anderson

Former owner of Wagonwork Collision Centers, Virginia, Mike currently owns and operates CollisionAdvice, an industry research, reference and consulting business. He also serves as a facilitator for Axalta's Business Council 20 Groups in both the US and Canada.

Speaking with passion as well as firsthand experience, Mike teaches pertinent cutting-edge management and operational techniques. But that's not all; he is guaranteed to leave you laughing and highly motivated as well!

Futures Collide Collision Repair Conference

The National Business Council follows on from Capricorn's "Future's Collide" conference. We have worked closely with Capricorn to ensure that content presented by Mike Anderson doesn't overlap. Capricorn members can also book accommodation directly through Capricorn using points for the Business Council.

Venue: Novotel Hotel, St Kilda

The Novotel Melbourne St Kilda overlooks the waters of Port Philip Bay and is only six kilometres from Melbourne CBD and 28 kilometres from Melbourne Airport. Situated on the waterfront Esplanade in the heart of Melbourne's most cosmopolitan district, the 4-star Novotel St Kilda is near top attractions including Luna Park, the Sunday Arts & Crafts Market and the vibrant shopping, dining and nightlife of Acland and Fitzroy Streets.



DETAILS:

Conference Inclusions

- Attendance at all conference sessions:

Sunday 11th August	½ day afternoon session, includes Lunch
Monday 12th August	Full day session, includes Lunch
Tuesday 13th August	½ day morning session, includes Lunch
- All course materials
- Social dinners on Sunday and Monday nights
- 2 nights Accommodation (Not included in Day Delegate Option)

Cost:

Full Delegate: **\$1395 Ex GST** (*\$1534.50 Includes GST*)

Includes conference attendance, 2 nights accommodation (Sunday & Monday) and all meals.

Day Delegate: **\$1095 Ex GST** (*\$1204.50 includes GST*)

Conference attendance including lunch and dinner, no accommodation.

Other additional hotel add-ons are available such as twin-share or room upgrade with bay views. To discuss these options please contact Abigail on 02 8818 4375

Registration Closes: 19 July 2019
Note that places are limited, so book early!

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